

# Evonik

Leading beyond chemistry,  
to improve life, today and  
tomorrow.



# Introducing Evonik

## A Global Specialty Chemicals Leader

€13.1

Billion  
in sales

€2.15

Billion  
in EBITDA

80%

Turnover via market  
leading positions

>32,000

Employees  
worldwide

>100

Active  
countries

180

Sites  
worldwide

~240

New patent  
applications

4

Yrs. on Dow Jones  
Sustainability Index

### Operating Divisions



#### Nutrition and Care

Enabling solutions for life science, personal care and animal nutrition industries

- **Health Care**
  - Pharmaceuticals
  - Medical Devices
  - Nutraceuticals
- Animal Nutrition
- Care Solutions



#### Specialty Additives

Performance defining additives for industrial coating, form and lubricant applications

- Coating Additives
- Interface & Performance
- Comfort & Insulation
- Cross Linkers
- Oil Additives



#### Performance Materials

Leading platforms for the efficient production of intermediates and superabsorbent polymers

- Baby Care
- Performance Intermediates
- Functional Solutions



#### Smart Materials

Innovative materials that enable resource-conserving solutions and replace conventional materials

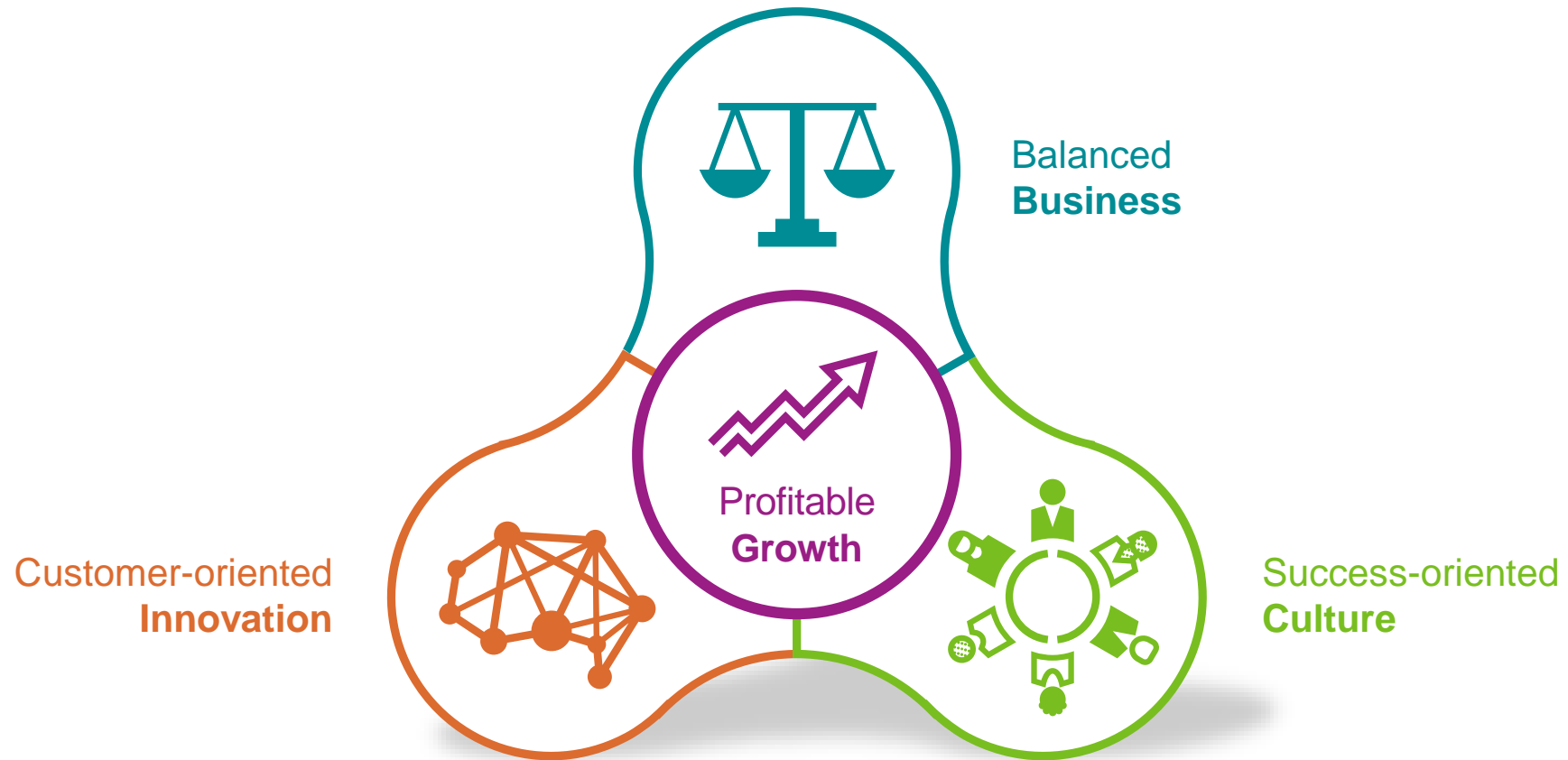
- Silica
- Silane
- Active Oxygens
- Catalysts
- High performance polymers
- Coating & additive resins

All figures - 2019

# Our strategy

## Growth and balance

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# Evonik Health Care

Your Competitive Advantage



# Evonik Health Care

## At a glance

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**>1,000**

Customers across  
more than 100 countries

**60**

Years of industry leadership  
across multiple markets

**>50**

Highly specialized  
core competencies

**90%**

Of the world's top 50 pharma  
companies are served

**7**

Acquisitions  
since 2010

**10**

Production sites

**14**

Labs

**>20**

Sales offices

# A global network of high-quality manufacturing sites for supply security

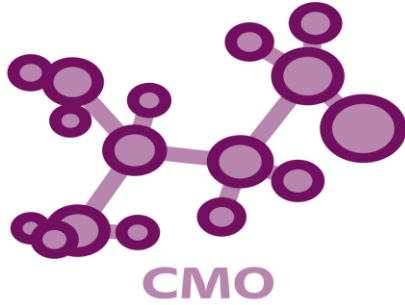


## ...and a global sales, formulation and application services network



# Evonik Health Care

An enabling development partner and solutions provider to the health care industry



APIs, HPAPIs & Intermediates



Oral drug delivery



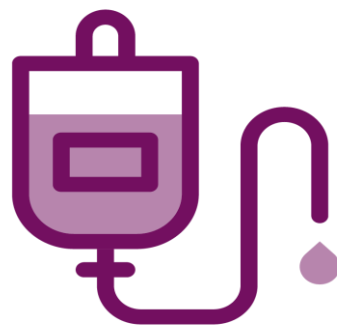
Complex parenterals



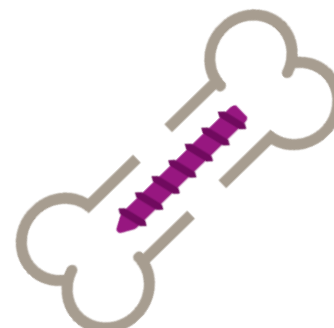
Nutraceuticals



Pharmaceutical ingredients



Amino acids



Implantable medical devices



Cell culture



# Evonik Health Care

## A Broad Portfolio of Products, Technologies and Services

### Pharmaceutical

#### Exclusive Synthesis

- Top 3 CMO for API & intermediates
- World's largest HPAPI capacity
- Portfolio of advanced technologies



#### Oral Drug Delivery

- **EUDRAGIT®** functional polymers
- Formulation and scale-up services
- Oral drug delivery technologies



#### Generic API & Intermediates

- Keto acids & controlled substances
- Chiral compounds, phosphonium salts
- Benzophenones, boronic acids



#### Parenteral Drug Delivery

- **RESOMER®** bioresorbable polymers
- CDMO for polymeric microparticles
- CDMO for lipid nanoparticles (LNPs)



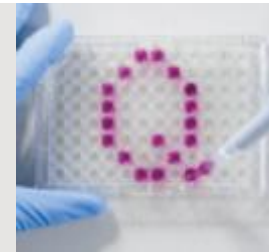
#### Pharmaceutical Amino Acids

- **REXIM®** amino acids, salts, derivatives
- Parenteral and enteric nutrition
- Amino acid API (LOLA)



#### Cell Culture Applications

- **cQrex™** cell culture ingredients
- Oligopeptides, performance boosters
- Booster screening & development



### Nutraceutical

#### Advanced food ingredients

- **AvailOm®** high-load omega-3 powder
- **Healthberry®** anthocyanin powders

#### Formulation Enhancement

- **EUDRAGUARD®** functional coatings
- Development & scale-up services



### Medical Devices

#### Biomaterials

- **RESOMER®** bioresorbable polymers
- **Endexo™** for surface modification
- Recombinant collagen

#### Application Services

- Competence center, analytical labs
- 3D printing materials and services



# Pharmaceutical industry

## Exclusive Synthesis



- Global CMO leader for API & intermediates
- The world's largest HPAPI capacity
- High-quality, reliable production at any scale
- A broad portfolio of advanced technologies
- Extensive chemistry, biotechnology and process engineering expertise

## Generic API & Intermediates



- A high-quality portfolio of generic API, intermediates and phosphonium salts inc:
  - Keto acids
  - Chlorhexidine
  - Controlled substances
  - Amino acid API and derivatives

## Pharmaceutical Amino Acids



- REXIM® portfolio of amino acids, derivatives, salts and peptides
- Parenteral and enteric nutrition
- L-Ornithine-L-Aspartate (LOLA)
- Extensive expertise in fermentation, chemistry and purification
- Highest quality and regulatory standards

## Pharmaceutical industry (2)

### Oral Drug Delivery



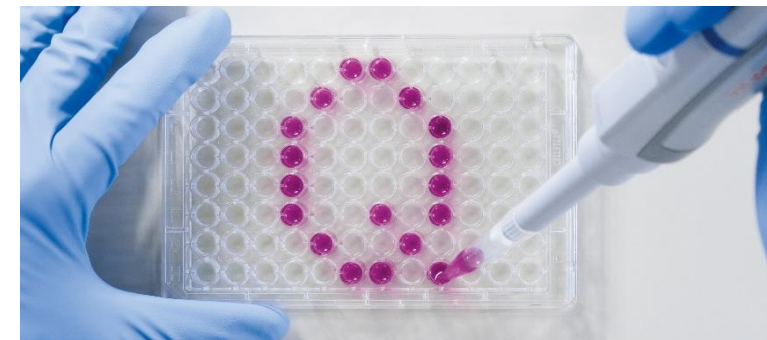
- EUDRAGIT® portfolio of functional polymers
  - Unrivalled versatility for solid dosage forms
  - Immediate, delayed, sustained release
  - Solubility and bioavailability enhancement
- Innovative oral drug delivery technologies
- Best-in-class formulation services & scale-up

### Parenteral Drug Delivery



- An enabling CDMO partner for liposomes, particles and drug-loaded implants
- RESOMER® portfolio of bioresorbable polymers for extended release medicines
- Formulation design, process development, scale-up, & clinical / commercial production
- Aseptic filling services

### Cell Culture Ingredients



- cQrex™ cell culture ingredients
- Oligopeptides
- Performance boosters
- Booster screening and development



# Nutraceutical industry

## Advanced Health Ingredients



- Advanced ingredients with proven scientific benefits for specific health areas
  - AvailOm® Omega-3 lysine complex
  - Healthberry® anthocyanin-rich extract
  - PentaQQ™ pyrroloquinoline quinone
  - REXIVA® highly purified amino acids

## Nutraceutical Coatings



- A broad, flexible toolbox of functional coating solutions for dietary supplements
  - EUDRAGUARD® protect
  - EUDRAGUARD® control
  - EUDRAGUARD® biotic
  - EUDRAGUARD® natural

## Formulation Development Services



- Technical and analytical services for advanced formulation development
- Proof of concept to scale-up & CMO transfer
- Demonstrators for feasibility testing or trials
- A global network of formulation labs
- Expertise across all oral dosage forms



# Medical device industry

## Bioresorbable Polymers



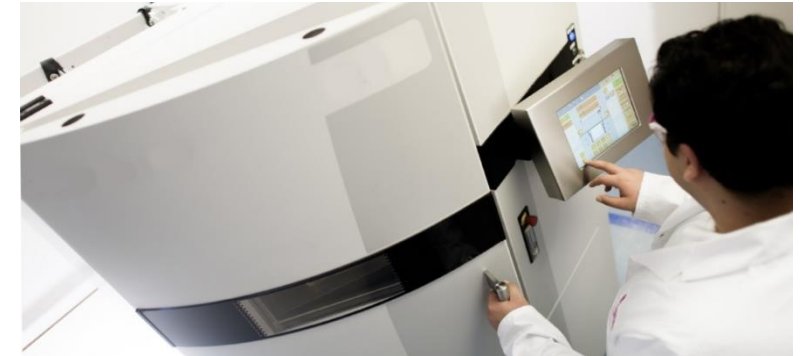
- RESOMER® bioresorbable polymer catalog
- Standard & custom grades with a range of degradation times and molecular weights
- Composites to boost osteoconductivity
- PLA-PEG copolymers
- Polymers for textile-based devices
- Filaments & powders for 3D printing

## Surface Modification Technology



- Endexo™ passive technology
- Reduction of thrombosis, bacterial adhesion and biofouling risks
- Use of normal manufacturing processes
- No impact on device functionality
- Commercially used
- Compatible with a wide range of polymers

## Application Technology Services



- Competence Center in Birmingham, USA
- Application labs in Germany and China
- Extensive design, development, processing, analysis and scale-up capabilities
- Processing technologies include molding, extrusion, 3D printing and electrospinning
- Robust regulatory documentation and data

# A highly specialized strategic partner to transform complexity into value



## Business Stability

A strong, sustainable business for long-term partnering confidence

## Project Flexibility

Highly specialized core competencies to address specific project needs

## Market Credibility

A trusted, market-leading product portfolio for oral & parenteral drugs

## Supply Security

A Western-based manufacturing network for global supply security

## Quality Excellence

A robust quality organization with regulatory expertise in all key markets

## Global Responsiveness

Linked cross-functionally and world-wide for agile, efficient performance

## Technical Expertise

Project teams with deep technical expertise, committed to execution

## Customer-Focused

An innovation-led growth strategy to address emerging requirements



**EVONIK**

**Leading Beyond Chemistry**